

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
CONSENSUS SCORING SHEET**

FIRM NAME: Douglas Faxt Net (DFN)

Does the proposal meet all minimum requirements: YES NO

(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: 200

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: 180

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: 190

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: 190

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: —

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: 760

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
CONSENSUS SCORING SHEET**

FIRM NAME: Ziplyx Fiber

Does the proposal meet all minimum requirements: YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: 180

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: 170

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: 180

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: 190

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: —

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: 720

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
CONSENSUS SCORING SHEET**

FIRM NAME: LanTel Services Inc.

Does the proposal meet all minimum requirements: YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: 180

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: 160

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: 100

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: 180

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: —

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: 620

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
CONSENSUS SCORING SHEET**

FIRM NAME: Vertical Communications

Does the proposal meet all minimum requirements: ___ YES NO

(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: _____

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
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FIRM NAME: NEC Corporation of America

Does the proposal meet all minimum requirements: YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: _____

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
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FIRM NAME: VauRau VR³ Communications

Does the proposal meet all minimum requirements: ___ YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: _____

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
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FIRM NAME: Cybero Construction

Does the proposal meet all minimum requirements: ___ YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

Following initial scoring of the written Proposals by the evaluation team, telephone and/or web interviews may be conducted with the top-scoring Firms. Initial scoring may be revised following interviews. If an interview is held, City will recalculate the entire proposal and add points for interview performance (100 points available, if held).

Total Score: _____

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
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FIRM NAME: OneTel GEM

Does the proposal meet all minimum requirements: ___ YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

Evaluate the consultant's understanding and approach to accomplish the objectives and tasks set forth in the Scope of Work. Consider methodologies proposed to accomplish the work, including the types of information or data required. Review the proposed schedule for compliance with stated milestone dates and/or suggested schedule enhancements or deviations.

2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

Evaluate the knowledge and experience of the Firm and individuals assigned to perform work under the proposed contract. Evaluate the qualifications, experience, skills, and commitment to perform the work. Consider the Firm's resources and the quality of the individuals' and Firm's completed projects and the quality of service the individuals and Firm provided on similar engagements. Consider the Firm's previous history working with, or in, City and past performance history with City.

3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

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Total Score: _____

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FIRM NAME: Verizon

Does the proposal meet all minimum requirements: ___ YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

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1. Project Understanding and Approach Max Points: 200 Score: _____

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2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

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3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

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Total Score: _____

**REQUEST FOR PROPOSALS FOR VOIP PHONE SYSTEM
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FIRM NAME: CherryRoad Technologies Inc

Does the proposal meet all minimum requirements: YES NO
(Note: If "YES", continue with scoring. If "NO", do not score.)

Each Proposal that meets the minimum required qualifications will be evaluated on the criteria below. If interviews are conducted, an additional 100 points will be available.

1. Project Understanding and Approach Max Points: 200 Score: _____

Firm's understanding of the engagement and City's needs and schedule.

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2. Project Team, Experience, and Quality of Service Max Points: 200 Score: _____

Firm's phone systems experience/expertise related to municipalities and requirements including references from similar engagements.

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3. Cost Max Points: 200 Score: _____

The proposal that accomplishes the stated objectives and services described at the lower cost will receive the highest points for this criterion.

4. References Max Points: 200 Score: _____

References provided by proposer to gauge Firm's experience, quality of services, timeliness, and reputation.

5. Interviews (If conducted) Max Points: 100 Score: _____

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Total Score: _____